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Did You Know?

That in the near future China will be the #1 English speaking country in the world.

47 million Americans lack any form of health coverage and the average cost for a family of four is \$12,000

Only 3% of Americans that have calculated the amount of assets needed for retirement believe an accumulation of at least \$2 million will be enough; this is intriguing since \$2 million today at a 6% annual rate of return would require monthly payments north of \$8,400 for 30 years to achieve that level.

28% of employees 55 and older "live to work" as opposed to 16% of employees aged 25-34.

Every day more money is printed for Monopoly than the U.S. Treasury

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Dream Jobs for 2007 Grads

When surveyed, 2007 BS/BA graduates ranked the following as their top 5 employers that they most wanted to work for: #1 Google; #2 Disney; #3 Apple; #4 US State Department; and #5 Peace Corps. Super profitable and public service were the attractions.

Recent Successes

Ten examples of successful searches by Bohan & Bradstreet include:

Chief Financial Officer	Healthcare
VP Human Resources	Global Manufacturer
Sales Manager	OEM Supplier
IT Director	Consumer Products Distributor
Process Improvement Leader	Utility
Tax Director	Consumer Products Manufacturer
IT Audit Manager	Fortune 200 OEM
COO	VC Financed Technology Start-Up
Senior Accountant	Regional CPA Firm
Business Analyst	B2B Global Services Company

Inept Bosses

A company's success (or lack of) can be measured by the quality of leadership. Turnover is a killer and the worse scenario is when the "boss" is driving talent away. Here are the qualities that create unnecessary turnover. #1 **Know-It-Alls** who don't listen and stifle ingenuity and new ideas; #2 **Emotionally Distant** bosses that do not engage or inspire; #3 **Bullies** who don't trust and are abusive; #4 **Lack the "Edge"** egos who are too nice, have marshmallow personalities, and are unwilling to make hard decisions; and #5 **"Unwilling to Differentiate"** thereby not recognizing and acknowledging the differences between performance, investments, resources, and strategy.

Productivity Loss

American businesses lose between \$11-29 Billion each year, due to employees' need to care for loved ones. Corporations are affected by lost productivity and by costs for absenteeism, workday disruptions. And replacement of employees who quit due to caregiving.

Holiday Job Searching

Reasons why holiday job searching works are (1) **many companies must spend the money in their annual budgets**; (2) **decision makers tend to want to tie up loose ends before the new year**; (3) **many professionals quit** this time of year, **creating openings**; (4) **headhunters are more motivated** and working harder; and (5) **holidays don't affect much of a change in some businesses**. In 2006 clients were interviewing actively through the holidays even though companies had officially shut down.